

TERRY PALMER

HOTELIER



C O M P A N Y P R O F I L E



A one-stop solution for all hotel fabric necessities, from bath to bed linen. With over 60 years of experience and being the largest, most integrated manufacturer in this field, we are capable of providing a perfect supply chain.

We are confident in maintaining the best product quality, value and customer service along with consistent supply capacity and on-time delivery to all types of hotels.

Now hotels will finally be able to get goods right from the source.

About the Company and Its History

The Terry Palmer Group was established in 1962 and supplied towels in the local market. Our products are well approved by customers, which brought Terry Palmer Group to the international market in 1988, where the first export to Europe commenced.

As the market grew, Terry Palmer Group moved from Palmerah to Tangerang and started a new factory in 1992, known as PT Indah Jaya Textile Industry. Within the same year, we exported the products to the Asian market. With premium raw materials and cutting-edge technology, we are constantly innovating and improving our products. All this journey has led us to expand internationally to the United States, Japan, and other high-end markets. While PT. Indah Jaya Textile Industry presents a great opportunity, in 1998, Terry Palmer began to be known as a towel brand with premium quality.





To compete on price and quality, in 2002, The Terry Palmer Group built their own spinning mill and expanded the business unit to include knitting and garment manufacturing. With our consistency and integrity, we began to export yarn production in 2005 and were able to export garment production.

PT Indah Jaya Textile Industry collaborated with PT Wonderful (WF) and was known as PT Wonderful Indah Jaya between 2006 and 2021. The collaboration has enabled us to manufacture for major hotels across the country for many years. During that collaboration, we also launched Wonderful Laundry in 2012 to take care of hotel linens as well as their required maintenance. Since 2021, Wonderful Laundry is re-branded into Terry Palmer Laundry Solution.



In 2011, Terry Palmer Group expanded its spinning production unit, and created PT. Spinmill Indah Industry, located in Tigaraksa. Every piece of our product is consistent with first-rate quality and capable of fulfilling world-wide demand. The production process is handled by dedicated and well-trained professionals, also paired with the latest high-tech machinery. Within those facilities, **we're able to produce 15,000 tons of yarn and 2,500,000 pieces of towel per-month.**

On top of that, in the year 2017, Terry Palmer Group acquired an established integrated textile manufacturer, PT. Apac Inti Corpora, which has more than 25 years of experience.





As a result,

**Terry Palmer Group is
now known as The Greater
Textile Manufacturer in
Indonesia and
South-East Asia.**



**With more than
130 hectares of
land area**

**The Terry Palmer Group consists of
PT Indah Jaya Textile Industry (Tangerang),
PT. Spinmill Indah Industry (Tigaraksa),
and PT. Apac Inti Corpora (Semarang).**

As the largest and most integrated manufacturer, we've always been a brand known for top-tier quality and a remarkable reputation for each product. This is the result of our constant innovation and eagerness to find ways to improve. The Terry Palmer Group is capable of producing numerous products. We provide integrated manufacturing from design to spinning, weaving, knitting, bleaching, dyeing, finishing, garment, and laundry. It brought our product to a premium quality at a competitive price. Supported by more than 10,000 employees,

our products are strongly distributed both locally and in more than 70 countries worldwide (the USA, Latin America, Europe, Australia, Asia, and Africa).



As for the Terry Palmer brand itself, for decades, it has produced many bath collections with numerous series and sister brands such as Merah Putih, which now has been recognized not only locally but internationally as well. Every item produced is determined by customer demand and market conditions for the year.

For more than 20 years now, Terry Palmer is still the most recognized and number one towel brand in Indonesia.

In 2022, Terry Palmer Group proudly launched Terry Palmer Global for our sub-business. Terry Palmer Global started with a hotel linen collection named Terry Palmer Hotelier.



TERRY PALMER

HOTELIER

One-stop solution for all hotel fabric necessities, from bath to bed linen.

With over 60 years of experience, Terry Palmer Hotelier is capable of accomplishing a perfect hotel linen supply chain, from bath to bed linen.

Being the largest and most integrated manufacturer in this field, we'll be able to provide not only the best product quality, value and customer service, but also the most consistent supply capacity, delivery, durability and flexibility to all types of hotels. Hotels will finally be able to get goods right from the source.





Vision

To be a one-stop solution for all hotel fabric necessities.

Mission

Provides all hotel fabric necessities, from bath to bed linens with the integrated manufacturer and uncompromising premium quality while maintaining a competitive price for our customers.

**Why are we
your perfect
hotel partner?**



1. **Goods right from the source**

Our brand might sound new in the hotel industry, however, our experience isn't. For more than 20 years, we've been the largest manufacturer for agents, brands and companies that supply for major hotels all over Indonesia. Now, we are going direct, in order to provide better value, supply and consistency for all hotels.

2. **The largest production capacity in South-East Asia**

With a monthly capacity of up to 2,500,000 towel pieces, we will not have a problem supplying your hotel needs.

3. **Perfect supply chain with integrated manufacturing**

Consistency in supply and quality can only be achieved through an integrated manufacturer. An integrated manufacturer has full control of what to produce starting from raw materials, until the finished product. Terry Palmer Group is the only true integrated manufacturer in this industry.



4. Flexibility based on hotel requirements

Equipped with decades of experience and expertise, Terry Palmer Group fully understands hotel needs, and is able to provide solutions that will greatly benefit your hotel.

5. Dependable in terms of quality and service

Aside from our premium product quality, we also make certain that our products are always available to meet hotel needs with timely delivery.

6. You're in good hands

With our highly well-trained professionals, Terry Palmer has succeeded in leading the towel retail industry for more than 20 years, being a top of mind brand that supplies for millions of people in Indonesia. These same highly trained professionals are now available at your service for your hotel needs.



Certification

To declare our quality, Terry Palmer has earned numerous certifications that prove our high credibility in this field.

- Control Union Certifications B.V.
- ISO 14001
- ISO 9001
- Oeko-Tex Inspiring Confidence in Textiles Standard 100
- Museum Rekor-Dunia Indonesia (MURI) Award
- Metro Group Buying High Standard & Quality Award 2003
- Metro Group Buying High Standard & Quality Award 2004
- Metro Group Buying High Standard & Quality Award 2005



Our responsibility

We are always committed to taking responsibility for people and the environment. In 2001, Terry Palmer Group was awarded with ISO 14001 and SA 8000 certification. The company continuously implements the highest standard for safety and health procedures for building a healthy working environment for the employees. To take care of the planet, Terry Palmer has a reliable environmental control system that has been implemented through ethical product sourcing and recycled wastewater processing.

- **Control Union Certifications B.V.**

Control Union Certifications has been active in the field of the inspection and certification of organic and sustainable agricultural, forestry, and textile industries. It helps Terry Palmer to build supply chains with sustainable sourcing.

- **ISO 14001**

ISO 14001 the principal management system standard which specifies the requirements for the formulation and maintenance of an Environmental Management System (EMS). Ensuring Terry Palmer to practice positive environmental aspects, reduce negative impacts and ensure legal compliance.





C A T A L O G

Towel

**Wrap your guest
in comfort and elegance
with our towel collection.**

Our products are made from Supima
and combed materials. High-premium
quality to elevate your guests'
comfort experience.

Premium Combed Cotton

Combed cotton has been steadily gaining acceptance from people worldwide, known for its strength and softness when compared to regular carded cotton. This material also has more breathability and higher absorbancy which equates to more comfort for your guests.

Features:

- Softer than regular carded cotton
- Effortless maintenance
- High quality
- Most durable

Double Combed White Version



Double Combed

Color Version 01

GR/M2

550



Size

Face Towel 30 x 30 cm
Hand Towel 40 x 75 cm
Bath Towel 70 x 140 cm
Bath Sheet 85 x 160 cm



Double Combed

Color Version 02

GR/M2

550



Size

Face Towel 30 x 30 cm
Hand Towel 40 x 75 cm
Bath Towel 70 x 140 cm
Bath Sheet 85 x 160 cm



Pool Towel

Stripe Version 01

SIZE

85 x 160 cm



GR/M2

550

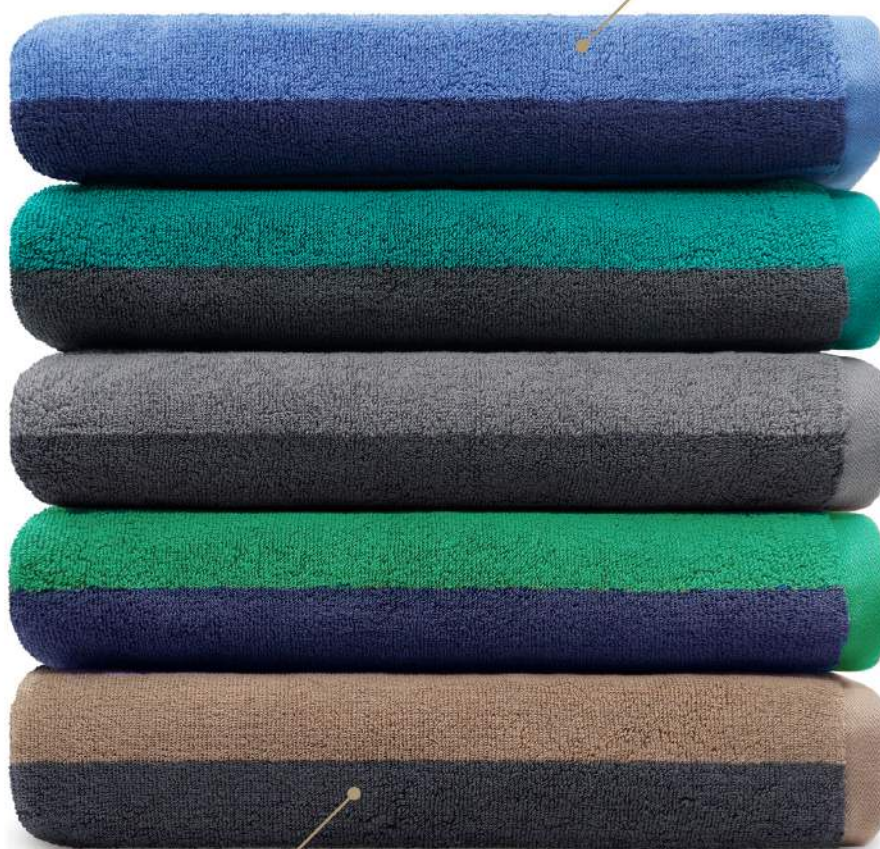


Pool Towel

Stripe Version 02

SIZE

85 x 160 cm



GR/M2

550



Oshibori Towel

GR/M2

400 GSM | 480 GSM



SIZE

25 x 25 cm



Bathmat

GR/M2

1000



SIZE

50 x 75 cm



A close-up photograph of a white bathrobe hanging on a wooden hanger. The bathrobe has a textured, waffle-like pattern. The hanger is made of dark wood. The background is a solid light brown color.

C A T A L O G

Bathrobe

Casual wrap dress to complete your bath collection. Keep your guests warm before or after showering and bring them a great experience with unequaled comfort.

Our bathrobe collections are made from Terry and Waffle material with high-absorbency.

Terry

Popular with hospitality establishments that prioritize the **highest absorbency and softness** for the guest.



Waffle

Perfect choice for those who need more flexibility. Its **lightness is perfect** to be worn in hot weather and thick enough to be worn in cooler weather.

Terry - Waffle

The ultimate combination of terry and waffle design with **perfect absorbency, quick drying, and pure lightweight** that is gentle on the skin.





C A T A L O G

Bedding Essentials

A perfect product does not only have to meet your guest's needs but it also need to provide a warm and comfortable experience. Terry Palmer Hotelier proudly offers you the very best for your bedding essential needs. Designed exclusively to give your guest a feeling of comfort and elegance.

Fabric specifications:

- 100% cotton (300 TC)
- 100% cotton (250 TC)
- 80/20 CVC
- 50/50 CVC

Bed Sheet

A comfortable mattress needs to be equipped with a high quality sheet in order to justify its comfort.



Duvet Cover

Discover exquisite duvet covers crafted from luxurious soft cotton that help your guests enjoy the most superior sleep in truly sumptuous style.



Pillow Case

No bed is complete without a pair of pillows - The reason for a perfect night's sleep. Finishing touch of your bed and comforting your guest in every sleep with a pillow case.





- **Head Office & Factory**

Jl. Pajajaran 14. No. 62,
Jatiuwung, Tangerang, Indonesia.

- **Showroom**

Jl. Sunset Road No. 20,
Seminyak, Bali, Indonesia.

TERRY PALMER

HOTELIER

E X P R E S S

- **Bogor**

Jl. Raya Puncak KM 77, Ruko No. 7
Leuwimalang, Cisarua Bogor
16750, Indonesia.

Contact Us : +62 811 1211 1252

✉ info@terrypalmer.com

📷 [terrypalmerhotelier](https://www.instagram.com/terrypalmerhotelier)

terrypalmer.com